

OUR MANIFESTO

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WHO WE ARE

We are passionate & knowledgeable. We are people-focussed. We are problem solvers. We are innovators. WE ARE TOOLS OF THE TRADE.

We are distributors of professional, trade-quality hand tools, power tool accessories, tool storage and personal protective equipment. We work with a portfolio of brands – some we own, we have exclusive UK distribution rights for others. Every brand and product is selected specifically for: innovation, functionality, performance and design. All are rigorously tested and evaluated by the trade.



OUR PURPOSE

Is to equip tradespeople with superior hand tools, through passion and a relentless pursuit of innovation.

OUR VISION

Is to be the leading supplier of high quality, specialist hand tool brands in the UK and beyond.



OUR MISSION

Is to deliver quality, innovation and service throughout the supply chain.

WHY? BECAUSE IT'S IN OUR DNA



OUR STORY

Established in 1989 by Founder and Chairman Peter Grummitt, we have entrenched ourselves as a market leader for professional, trade-quality hand tools and associated products: Achieved through fostering excellent partnerships with some of the leading tool manufacturers across Europe and the USA, acquiring key distribution rights alongside ownership of brands such as Ragni and Nailers. Peter handed over the reins of the business in 2010 to his daughter Faith and in 2020 his son Huw was appointed Head of Sales; we continue growing rapidly into an exciting future.

OUR VALUES



Our size enables us to provide a tailored approach to our customers – working alongside them to meet their needs.



COLLABORATION

People do matter. We value our working relationships: within the team, with our suppliers and with our customers.



INNOVATION

We are agile trendsetters in our industry, never settling for second best and always pushing to find solutions that will make a big difference to our end users.



We focus attention on all aspects of our products' quality. We are equally committed to delivering a first-class customer service. The high standards we set today are our benchmark for tomorrow.



THE TOOLS OF THE TRADE WAY

We are a small business based on big business principles: treat and train your people well, innovate and be different, think and act big. We are tenacious in the pursuit of excellence never settling for second best. We make bold decisions when we need to, unafraid to leave our comfort zone. We are loyal to our staff, suppliers and customers; always seeking deeper insight and understanding so we can be (and do) better. We are transparent and deeply principled – our values matter to us and, as a result, they shape who we are, what we do and how we do it.



OUR CULTURE

At Tools of the Trade we place an exceptionally high value on openness, teamwork and support. We foster a rewarding and stimulating culture where every member is valued, empowered and equipped to reach their potential. We work hard, have fun and, because we all share in our vision to provide the highest quality products twinned with an unrivalled and ongoing service, we pull together as one to make this a reality.



A FINAL WORD

This short document - our Manifesto - is a statement of intent. This is not about what we do but about who we are - what defines us, makes us unique and the things we stand for.

We understand that your business is unique and has its own set of values and so it is vital you select the distributors and products that are the right fit.

If what you have read here resonates and you connect with what we stand for, then let's start a conversation and see how we can work together.

You can reach us on +44 (0)1527 579 666 or at sales@tools-trade.net.

We look forward to hearing from you.